# **FCP Format for Exhibition and Business Meeting**



■ Product Specifications and Sales Conditions

Product Name	Frozen Deep-Fried Fish Paste (Satsumaage)						
JAN code (13 or 18 digits)		Packaging	Material	PE			
Best Before	365 days after production	T GOTTOBILID	Dimensions (cm)	Length	Width	Height	Volume
	5 days after thawing			41.0	45.0		
Minimum Order Unit Size	2c/s	Material		Cardboard		Pcs	200.0
Order Lead Time	2 days	Casing	Dimensions (cm)	Length	Width	Height	Weight
	2 days			26.5	40.0	8.0	6.0kg
Storage Temperature	Room Refrigerator Freezer	MSRP	LOB CIL		Price valid until		
		MOIN			Local pricing		
Certification							

Ingredients	Country of Origin	Nutrition Information	per 100 gram			
Fish	USA,Thailand,Vietna					
Potato starch	Japan					
salt	Japan					
sugar	Thailand, Australia, Philip					
	pine,Brazil,USA					
Glucose	USA					
Soy protein	USA					
Rice Oil	Japan					
MIRIN(Alchol)	Vietnam					
Seasoning(Amino Acid)	Japan					
Selling Point		Serving Suggestion				
Because this is a frozen product, you can defro	st only the necessary					
amount when you need or feel like it. Our fish լ	paste cake contains a	This fish cake can be used in a variety of ways. The classic usage				
higher ratio of fish meat compared to others, ea	arning us positive	is to put it in Oden stew or hot pot, while it also goes well with				
feedbacks from our customers claiming that, w	hen it is added to a	salad as a 2mm slice and with noodles.				
hot pot, the soup stock turns out a lot richer.						

## **■**Product Picture



Allergen (Specific Raw Materials)

Soybean

### ■ Company profile

Company Name	•	Yamasho Ganbe Suisan Inc.				
Annual Sales		360 million yen (	as of June 2010)	Number of employees	25	
Name of Representative		Kiyoshi Ganbe, CEO				
Messages to Purchasers		Regardless of the time period, what is demanded of food products? For our company, the answer is "The real thing in a safe manner for a low price." As a producer of food products, we must discern between the unchangeable universal component and the ever-changing, time-accommodating component. We have developed our business with the supply of reliable products for affordable prices as our motto. In order to be able to respond to the ever-growing demand for reliability and safety, we have installed a bacteria testing room, showing our commitment to quality control.				
Website Address	ebsite Address N/A					
Company Address	₹	986-0022	Sakanamachi 2-5-5, Ishinomaki, Miyagi			
Factory Address	Ŧ	986-0022	Sakanamachi 2-5-5, Ishinomaki, Miyagi			
Name of the Person Charge	Name of the Person in Charge Kosyo Ganbe E-mail Address		E-mail Address	yamasho@softhome.net		
Phone Number		+81-225-93-0786		Fax Number	+81-225-93-9813	

### ■ Selling points of the production process

Defrosting of the frozen surimi  $\Rightarrow$  Measuring of additional ingredients  $\Rightarrow$  Mixing  $\Rightarrow$  Removing foreign objects  $\Rightarrow$  Shaping  $\Rightarrow$  Heating  $\Rightarrow$  Cooling  $\Rightarrow$  Metal detection  $\Rightarrow$  Sensory evaluation  $\Rightarrow$  Bacteriological examination  $\Rightarrow$  Packaging  $\Rightarrow$  Quick freezing  $\Rightarrow$  Storing in frozen state $\Rightarrow$  Shipping

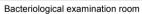
fish paste grilling lines Output: 80,000 / day 1 satsumaage line Output: 65,000 / day

Maintenance standards are set up for every production process, and the facility is managed every day using the respective check sheets.

Another aspect of our diligence toward reliability and safety is the company-owned bacteriological examination room we set up to inspect our entire product stock.

#### **Pictures**







Blender room with two 250 kg cutters



Fish paste line

#### ■ Information on Quality Assurance

Inspection of Products	✓ Yes No	General aerobic plate count, coliforms, staphylococcus aureus				
Hygiene Management	Production Process	We follow HACCP procedures, and maintenance is based on risk evaluations for every				
		production process.				
	Employees	Daily health conditions and finger checks for every employee when coming to work.				
		People who enter the factory are noted on a check sheet.				
	Facilities and	Equipment is checked every day for cleanliness, nicks in the blades of silent cutters				
	Equipment	or other irregularities to prevent accidents.				
Emergency Response	Contact Points	Person in charge	Kosyo Ganbe	Phone number		
	Documentation	PL insured				